

**Do A, B or C**

**A**

Describe a situation when someone tried to persuade you to do something that was very much in his or her own interest, against your interests, or both. The situation could involve selling you something, having you vote for someone, or doing something probably against your own interest? How did the person try to convince you? What was your response? What was the outcome?

**B**

Describe an event when it was crucial that you persuade someone (other than your parents) to do something or allow something to be done. What was at stake? How did you try to persuade the person? Was it successful? In retrospect, could you have been more persuasive? How?

**C**

Here is a link to a synchronized video and text of President Obama's speech to a joint session of Congress on health care reform:

<http://www.nytimes.com/interactive/2009/09/10/us/politics/20090910-obama-health.html>

What was President Obama's purpose in giving the speech? Who were the audiences for the speech? What parts of the speech were effective to each audience? What do you think were the most effective parts of the speech overall? What parts were the least effective.

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