

## 14.123 Microeconomics III—Problem Set 4

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**Instructions.** You are encouraged to work in groups, but everybody must write their own solutions. Each question is 25 points. Good Luck!

1. Ann is ambiguity-averse and has constant absolute risk aversion  $\alpha$ . There is a stock that pays  $y$  per unit where  $y \sim N(\mu, \sigma^2)$  where  $\mu \in [\underline{\mu}, \bar{\mu}]$  is ambiguous. (She maximizes  $\min_{\mu} E[u|\mu]$  where  $u$  is a CARA utility with  $\alpha$ .) Ann can buy or sell any amount of stock.
  - (a) Compute the demand of Ann for the stock as a function of price  $P$  of the stock.
  - (b) Suppose there are  $n$  copies of Ann and  $Y$  total units of stock. Find the market clearing price.
  - (c) Answer the above questions by assuming instead that Ann is an expected utility maximizer with  $\mu$  uniformly distributed on  $[\underline{\mu}, \bar{\mu}]$ .
  - (d) Briefly discuss your answers.
2. There is an asset that pays  $y$  where  $y$  has c.d.f.  $F$ . Ann is a rank-dependent expected utility maximizer with linear utility (i.e. she is "risk-neutral") and with probability weighting function  $w : [0, 1] \rightarrow [0, 1]$  where  $w(x) = x^\beta$  for some  $\beta > 0$ .
  - (a) How much is she willing to pay for the asset if  $y$  is exponentially distributed. (You do not need to compute the integral.)
  - (b) Show that for any  $y$  with  $0 < F(y) < 1$ , there exist  $\beta_1$  and  $\beta_2$  such that Ann is willing to pay less than  $y$  whenever  $\beta < \beta_1$  and willing to pay more than  $y$  whenever  $\beta > \beta_2$ .
3. Ann is as in Prospect Theory. She has a reference dependent utility function

$$u(x|x_0) = v(x - x_0)$$

where

$$v(y) = \begin{cases} y & \text{if } y \geq 0 \\ \lambda y & \text{otherwise} \end{cases}$$

for some  $\lambda \geq 1$  and the reference point  $x_0$  is her initial wealth. Her probability weighting function is identity mapping (i.e. she does not distort the probabilities). For every initial wealth level, she is indifferent between accepting and rejecting a lottery that gives \$1 (gain) with probability  $p = 0.6$  and  $-\$1$  (loss) with probability  $(1 - p)$ .

- (a) Find the smallest  $G$  for which Ann is willing to accept a lottery that gives  $\$G$  (gain) with probability  $1/2$  and  $-\$L = -\$100,000$  (loss) with probability  $1/2$  consistent with above information.
- (b) Briefly discuss your finding by comparing to your answers to Problem 1 in Problem Set 3.

4. Ann and Bob are negotiating over dividing a dollar, as in alternating-offer bargaining. Ann makes an offer  $(x, 1 - x)$  and Bob accepts or rejects the offer. If the offer is accepted, the game ends, and Ann gets  $x$  and Bob gets  $1 - x$ . If the offer is rejected, Bob makes an offer  $(y, 1 - y)$  day, and Ann decides whether to accept the offer. This goes on with alternating proposers until an offer is accepted. Assume that Ann and Bob both have hyperbolic discounting: according to the self at time  $t$ , getting  $x$  dollars at  $s$  has a value of  $\delta(s - t)$  for some decreasing function  $\delta : \mathbb{R} \rightarrow (0, 1)$ . Assuming that the players are sophisticated (i.e. the payoffs specified above are common knowledge), compute the subgame-perfect equilibrium.

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14.123 Microeconomic Theory III  
Spring 2015

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