

Homework 2, Spring 2003
14.124

Due date: Tuesday, March 4 *before* class. Problems 2, 3 and 4 will be graded.

1. Show that the monotone likelihood ratio condition ($f(x)/g(x)$ increasing in x ; x a real number) implies the first-order stochastic dominance condition ($F(x) \leq G(x)$ for all x).
2. Consider the following three lotteries: (A) [0,100], (B) [20,75], (C) [40,50], where the first number refers to the payoff if event L happens and the second number refers to the payoff if event R happens. Let the probability of R be denoted p .
 - a. Assume that an agent is strictly risk averse (strictly concave utility function). Show that irrespectively of the agent's utility function, there is always a p value for which the agent strictly prefers lottery B over both lottery A and lottery C.
 - b. Assume that the agent is risk neutral and is asked to choose among the three lotteries above. The agent assigns prior probability $p = .50$ to R. How much would the agent be willing to pay for an experiment that yields two signals, one of which leads to a posterior value $p' = .30$ and the other to a posterior value $p' = .90$?
 - c. Would your answer in part b change if the (risk neutral) agent only could choose between lotteries A and C?
3. An agent has to decide between two actions a_1 and a_2 , uncertain of the prevailing state of nature s , which can be either s_1 or s_2 . The agent's payoff as a function of the action and the state of nature is as follows:

$$u(a_1, s_1) = 10, u(a_1, s_2) = 7$$

$$u(a_2, s_1) = 5, u(a_2, s_2) = 11$$

The prior probability of state s_1 is $p = \Pr(s_1)$.

- a. Give a graphical representation of the agent's decision problem as a function of the probability of state s_1 . If $p = (.4)$, what is the agent's optimal decision?

- b. Let the agent have access to a signal y before taking an action. Assume y has two possible outcomes with the following likelihoods

$$\Pr(y_1|s_1) = \lambda_1$$

$$\Pr(y_1|s_2) = \lambda_2$$

How valuable is this information system if $\lambda_1 = \lambda_2 = 1/2$? How valuable is it if $\lambda_1 = 1/2$ and $\lambda_2 = 0$?

- c. Show that, irrespectively of the prior, the information system $\lambda_1 = 1/2$ and $\lambda_2 = 0$ is preferred to the information system $\lambda_1 = 1/2\alpha + 1/2\beta$ and $\lambda_2 = \beta$, where α and β are any numbers between 0 and 1. (Hint: show that latter system is garbling of former).
4. An agent can work hard ($e = e_H$) or be lazy ($e = e_L$), where $e_H > e_L > 0$. There are two profit levels, x_1 and x_2 ; $x_1 < x_2$. Hard work makes the high profit level more likely. Specifically, $\text{Prob}(x = x_2)$ is f_H if the agent works hard and $f_L < f_H$, if the agent is lazy. The principal can only observe realized profits x . The principal is risk neutral and the agent is risk averse with preferences $u(w) - e$. The utility function u is strictly concave and increasing.
- a. Assume that the Principal's reservation utility is 0; that is, the Principal has to be assured a non-negative profit. Show how to solve for the Pareto Optimal action and incentive scheme
 $s(x_i) = s_i$, $i = 1, 2$, where s_i represents the payment to the agent if the outcome is x_i .
- b. Suppose that the agent is given the opportunity to choose a third action e_M with the features that $\text{Prob}(x_2|e_M) = 1/2f_H + 1/2f_L$ and $e_M > 1/2e_H + 1/2e_L$. Can the Principal implement e_M ?
- c. Suppose that the second-best solution in Part a is such that it is optimal to implement e_H . Let the agent have access to the action e_M described above, but assume now that $e_M < 1/2e_H + 1/2e_L$. Will the solution to Part a stand once the agent is given access to e_M ?