
Pareto Efficient Income Taxation

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Introduction

Introduction

❖ Introduction

❖ Motivation

❖ Contribution

❖ Results

Model

Main Results

Applications

Conclusions

Q: Good shape for tax schedule ?

Introduction

Introduction

❖ Introduction

❖ Motivation

❖ Contribution

❖ Results

Model

Main Results

Applications

Conclusions

Q: Good shape for tax schedule ?

□ Mirrlees (1971), Diamond (1998), Saez (2001)

▷ **positive:** redistribution vs. efficiency

▷ **normative:** Utilitarian social welfare function

Introduction

Introduction

❖ Introduction

❖ Motivation

❖ Contribution

❖ Results

Model

Main Results

Applications

Conclusions

Q: Good shape for tax schedule ?

- ❑ Mirrlees (1971), Diamond (1998), Saez (2001)
 - ▷ **positive:** redistribution vs. efficiency
 - ▷ **normative:** Utilitarian social welfare function

- ❑ this paper: Pareto efficient taxation
 - ▷ **positive:** redistribution vs. efficiency
 - ▷ **normative:** ~~Utilitarian social welfare function~~
Pareto Efficiency

Old Motivation: “New New New...”

Introduction

❖ Introduction

❖ Motivation

❖ Contribution

❖ Results

Model

Main Results

Applications

Conclusions

□ Why **not** Utilitarian? ($\sum_i U^i$)

▷ **practical:** cardinality $U^i \rightarrow W(U^i)$ (or even $W^i(U^i)$)
... which Utilitarian?

▷ **conceptual:** political process:
social classes \rightarrow Coasian bargain
...but $\max \sum U^i$?

▷ **philosophical:** other notions of fairness and social justice

Old Motivation: “New New New...”

Introduction

❖ Introduction

❖ Motivation

❖ Contribution

❖ Results

Model

Main Results

Applications

Conclusions

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▷ **conceptual**: political process:
social classes \rightarrow Coasian bargain
...but $\max \sum U^i$?

▷ **philosophical**: other notions of fairness and social justice

□ Pareto efficiency \rightarrow weaker criterion

Pareto Frontier

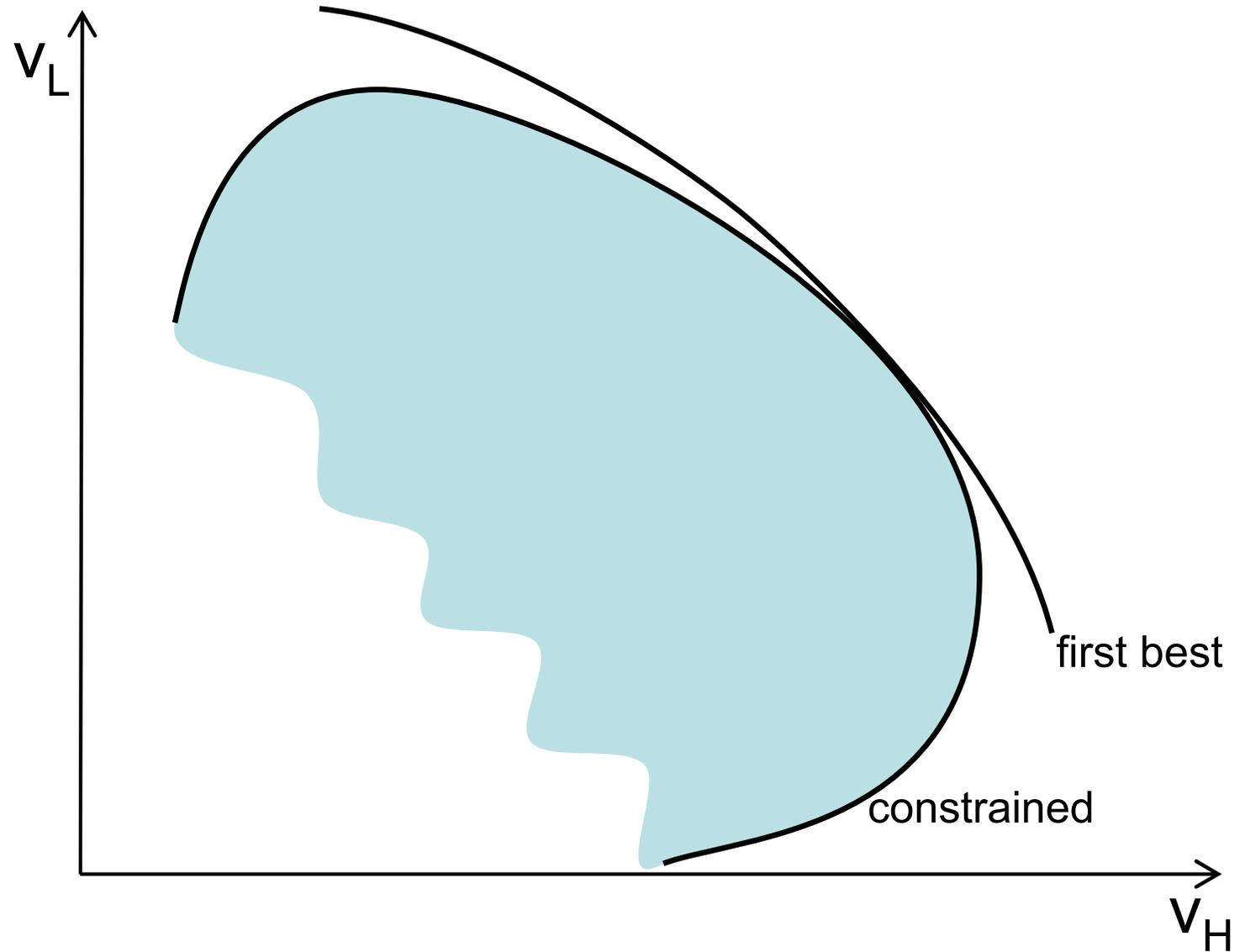
- Introduction
- ❖ Introduction
- ❖ Motivation
- ❖ Contribution
- ❖ Results

Model

Main Results

Applications

Conclusions



Pareto Frontier

Introduction

❖ Introduction

❖ Motivation

❖ Contribution

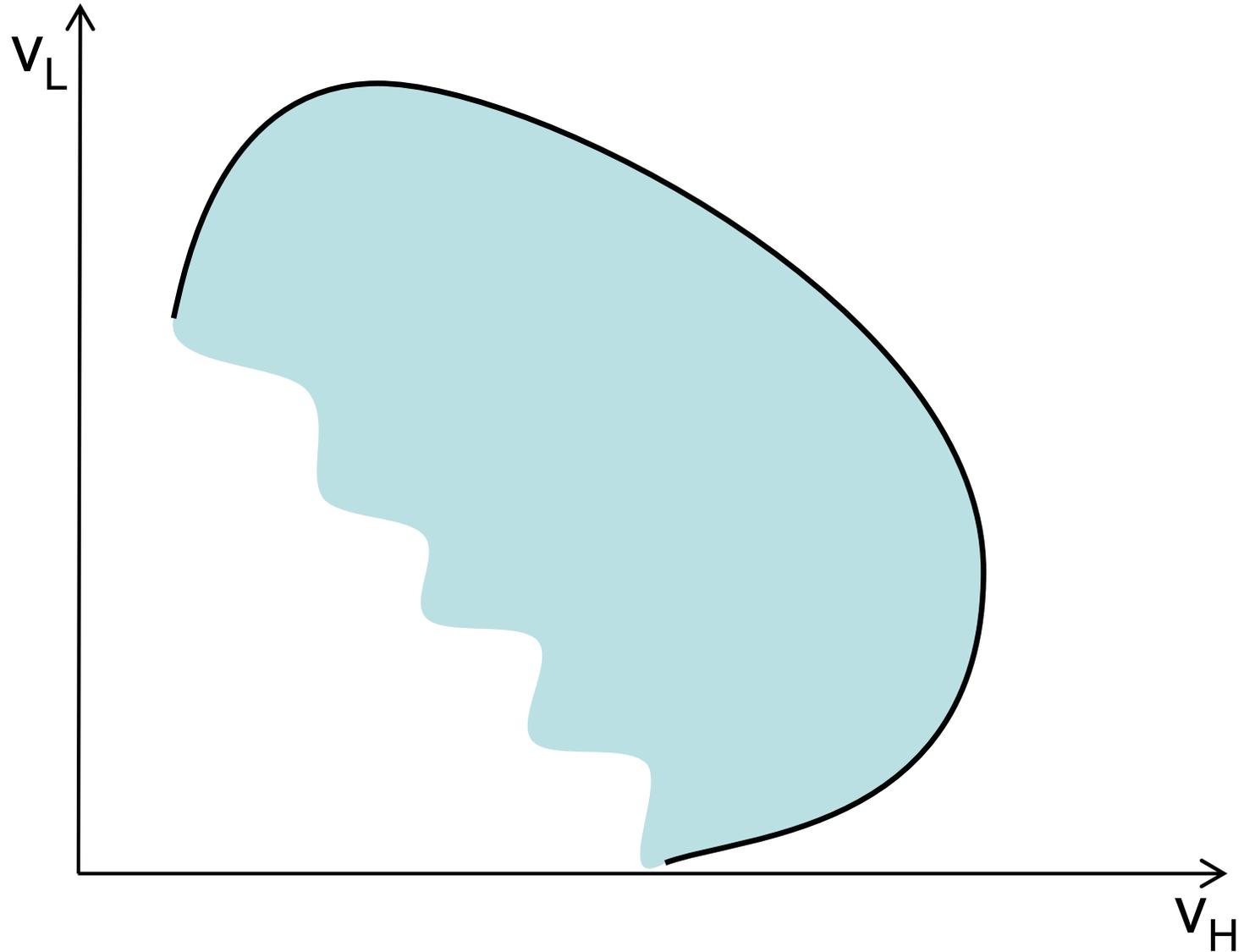
❖ Results

Model

Main Results

Applications

Conclusions



Pareto Frontier

Introduction

❖ Introduction

❖ Motivation

❖ Contribution

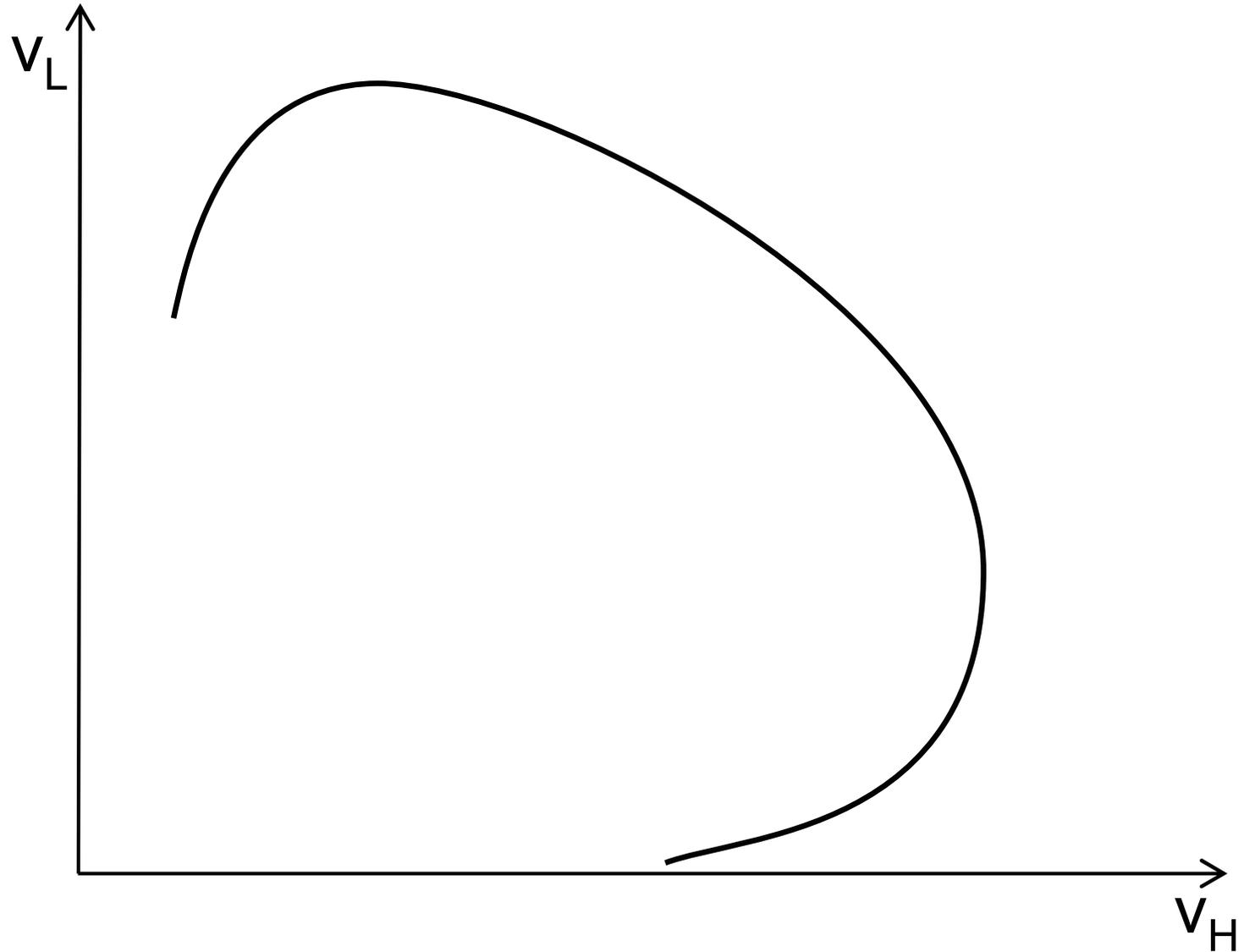
❖ Results

Model

Main Results

Applications

Conclusions



Pareto Frontier

Introduction

❖ Introduction

❖ Motivation

❖ Contribution

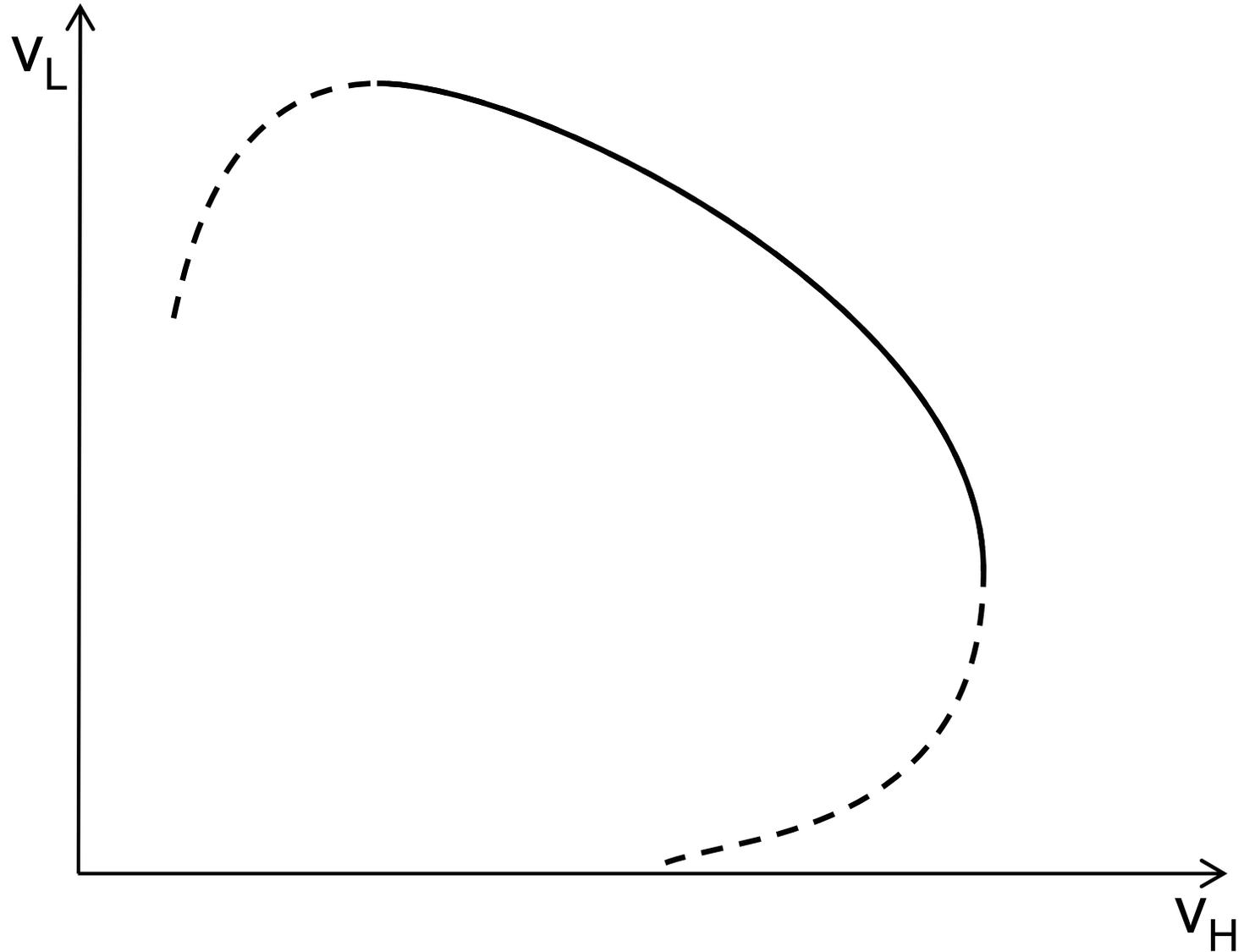
❖ Results

Model

Main Results

Applications

Conclusions



Pareto Frontier

Introduction

❖ Introduction

❖ Motivation

❖ Contribution

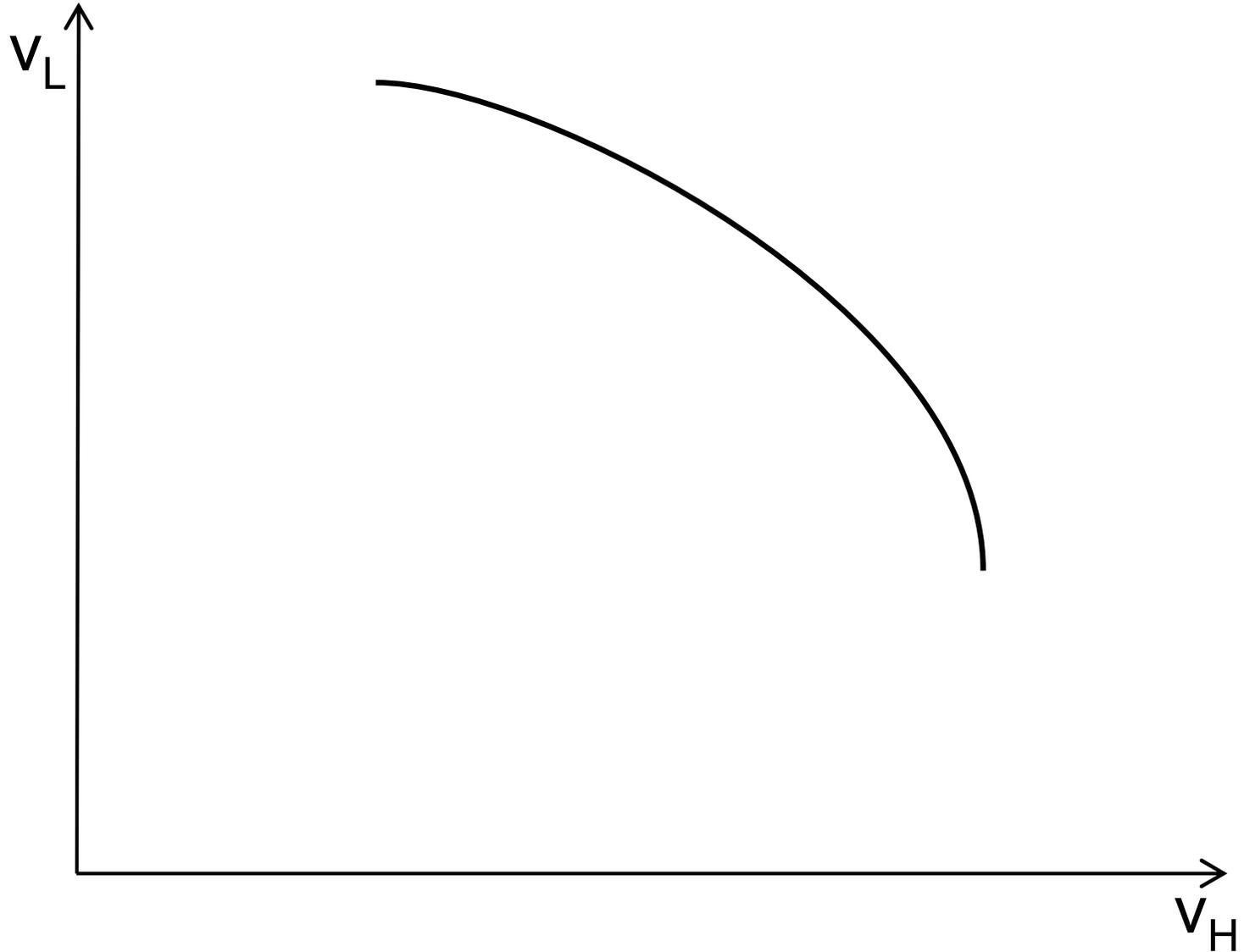
❖ Results

Model

Main Results

Applications

Conclusions



Pareto Frontier

Introduction

❖ Introduction

❖ Motivation

❖ Contribution

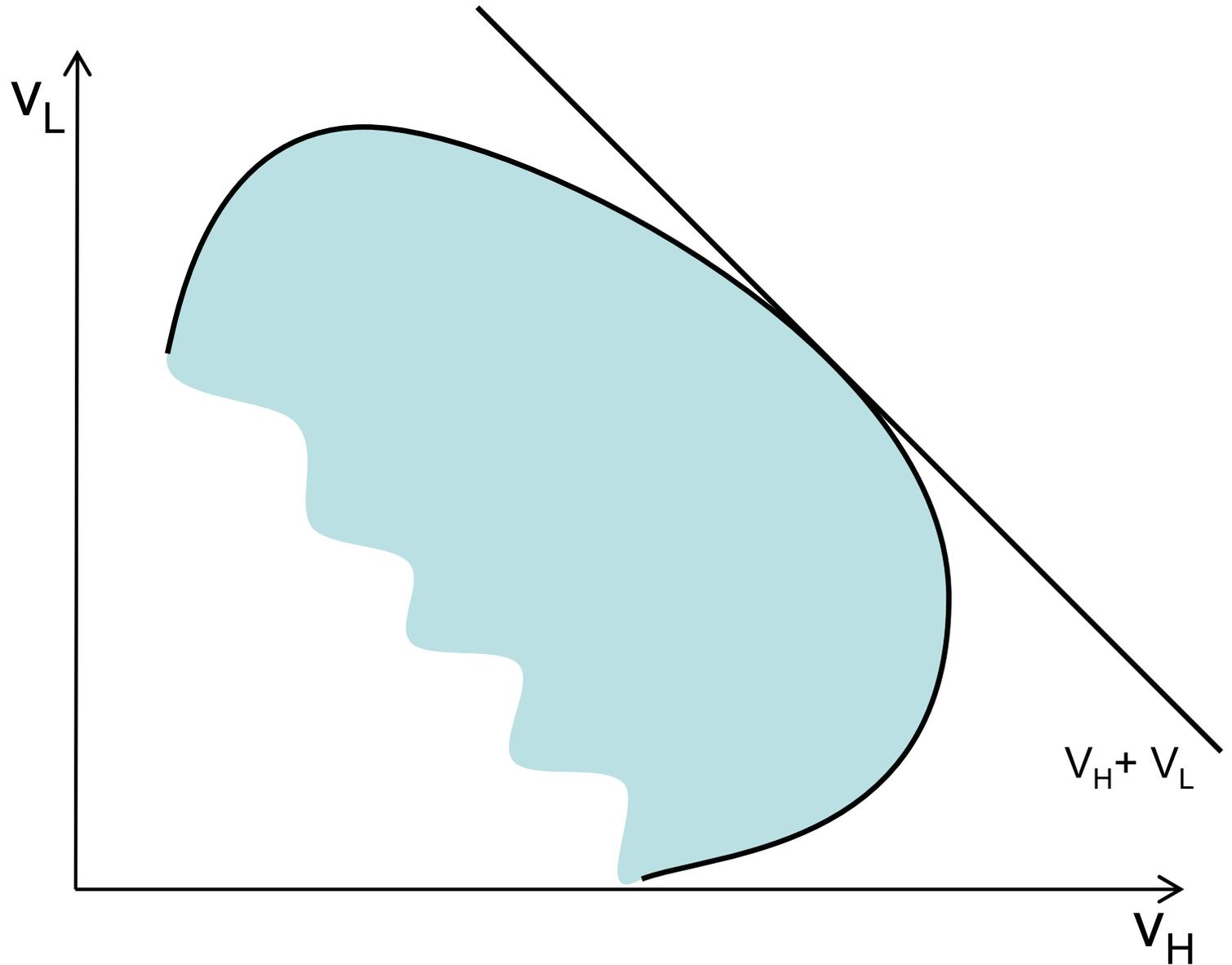
❖ Results

Model

Main Results

Applications

Conclusions



Pareto Frontier

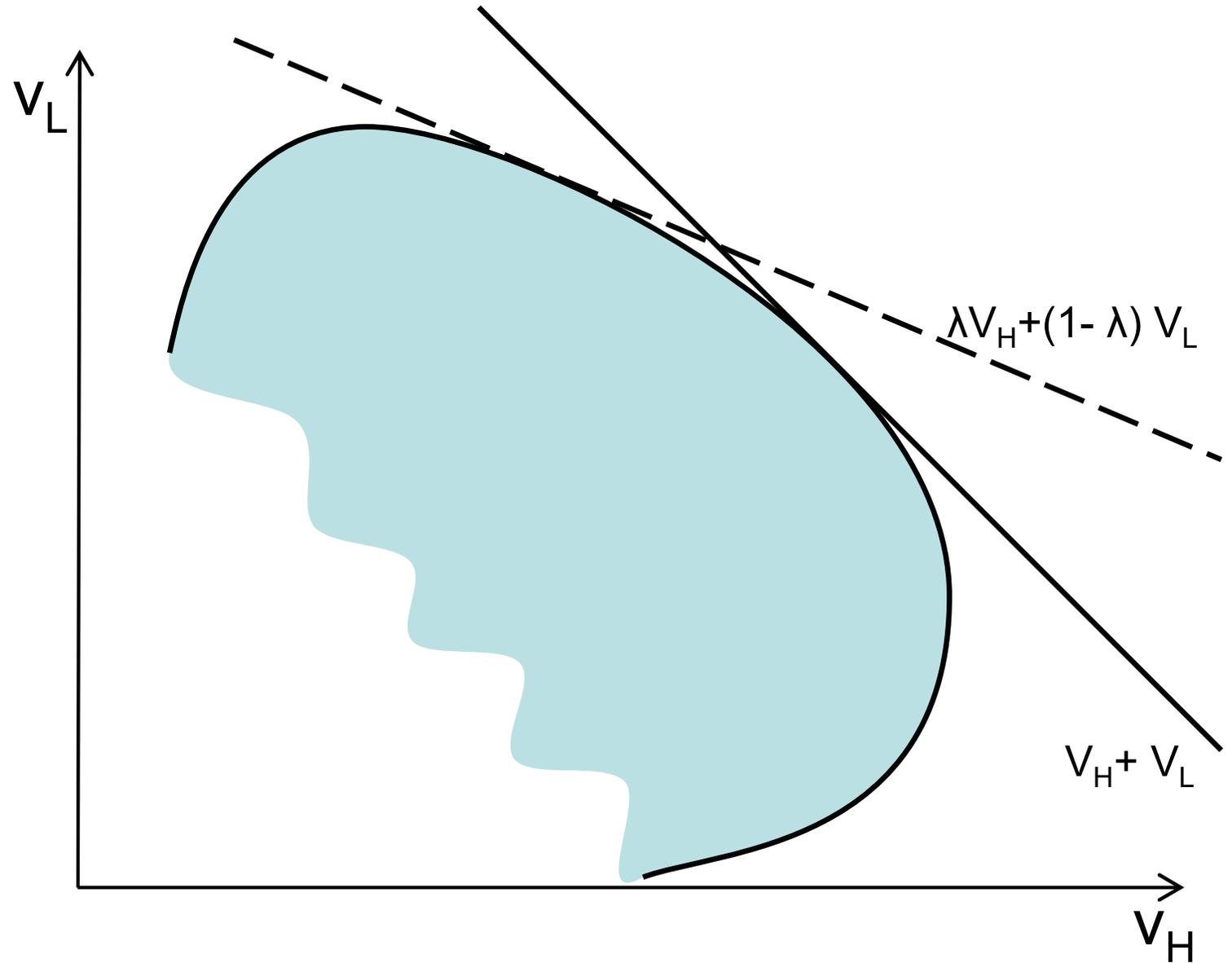
- Introduction
- ❖ Introduction
- ❖ Motivation
- ❖ Contribution
- ❖ Results

Model

Main Results

Applications

Conclusions



Contribution

Introduction

❖ Introduction

❖ Motivation

❖ Contribution

❖ Results

Model

Main Results

Applications

Conclusions

- invert Mirrlees model...
- ...express in tractable way
- ...use it: some applications

Results

Introduction

❖ Introduction

❖ Motivation

❖ Contribution

❖ Results

Model

Main Results

Applications

Conclusions

#0 restrictions generalize “zero-tax-at-the-top”

#1 Any $T(Y)$...

▷ efficient for many $f(\theta)$

▷ inefficient for many $f(\theta)$

... anything goes

#2 Given $T_0(Y) \longrightarrow g(Y) \longrightarrow f(\theta)$ (Saez, 2001)

▷ efficient set of $T(Y)$: large

▷ inefficient set of $T(Y)$: large

#3 Simple test for efficiency of $T_0(Y)$

Results

Introduction

❖ Introduction

❖ Motivation

❖ Contribution

❖ Results

Model

Main Results

Applications

Conclusions

#4 Simple formulas...

▷ bound on top tax rate

▷ efficiency of a flat tax

#5 Increasing progressivity

→ maintains Pareto efficiency

#6 observable heterogeneity

→ not conditioning can be efficient

Setup

Introduction

Model

❖ Setup

❖ Planning Problem

❖ Efficiency
Conditions

Main Results

Applications

Conclusions

Positive side of Mirrlees (1971)

□ continuum of types $\theta \sim F(\theta)$

□ additive preferences

$$U(c, Y, \theta) = u(c) - \theta h(Y)$$

(e.g. $Y = w \cdot n$ and $h(n) = \alpha n^\eta$)

Setup

Introduction

Model

❖ Setup

❖ Planning Problem

❖ Efficiency
Conditions

Main Results

Applications

Conclusions

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□ given $T(Y)$

$$v(\theta) \equiv \max_Y U(Y - T(Y), Y, \theta)$$

Setup

Introduction

Model

❖ Setup

❖ Planning Problem

❖ Efficiency
Conditions

Main Results

Applications

Conclusions

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□ given $T(Y)$

$$v(\theta) \equiv \max_Y U(Y - T(Y), Y, \theta)$$

□ Government budget

$$\int T(Y(\theta)) dF(\theta) \geq G$$

Setup

Introduction

Model

❖ Setup

❖ Planning Problem

❖ Efficiency
Conditions

Main Results

Applications

Conclusions

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$$U(c, Y, \theta) = u(c) - \theta h(Y)$$

(e.g. $Y = w \cdot n$ and $h(n) = \alpha n^\eta$)

□ given $T(Y)$

$$v(\theta) \equiv \max_Y U(Y - T(Y), Y, \theta)$$

□ Resource feasible

$$\int (Y(\theta) - c(\theta)) dF(\theta) \geq G$$

Setup

Introduction

Model

❖ Setup

❖ Planning Problem

❖ Efficiency
Conditions

Main Results

Applications

Conclusions

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$$U(c, Y, \theta) = u(c) - \theta h(Y)$$

(e.g. $Y = w \cdot n$ and $h(n) = \alpha n^\eta$)

□ given $T(Y)$

$$v'(\theta) = U_\theta(Y(\theta) - T(Y(\theta)), Y(\theta), \theta)$$

□ Resource feasible

$$\int (Y(\theta) - c(\theta)) dF(\theta) \geq G$$

Setup

Introduction

Model

❖ Setup

❖ Planning Problem

❖ Efficiency
Conditions

Main Results

Applications

Conclusions

Positive side of Mirrlees (1971)

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(e.g. $Y = w \cdot n$ and $h(n) = \alpha n^\eta$)

□ given $T(Y)$

$$v'(\theta) = -h(Y(\theta))$$

□ Resource feasible

$$\int (Y(\theta) - c(\theta)) dF(\theta) \geq G$$

Setup

Introduction

Model

❖ Setup

❖ Planning Problem

❖ Efficiency
Conditions

Main Results

Applications

Conclusions

Positive side of Mirrlees (1971)

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$$\int (Y(\theta) - e(v(\theta), Y(\theta), \theta)) dF(\theta) \geq G$$

Planning Problem

Introduction

Model

❖ Setup

❖ Planning Problem

❖ Efficiency
Conditions

Main Results

Applications

Conclusions

Dual Pareto Problem

maximize net resources

subject to,

$$\tilde{v}(\theta) \geq v(\theta)$$

incentives

Planning Problem

Introduction

Model

❖ Setup

❖ Planning Problem

❖ Efficiency
Conditions

Main Results

Applications

Conclusions

Dual Pareto Problem

$$\max_{\tilde{Y}, \tilde{v}} \int (\tilde{Y}(\theta) - e(\tilde{v}(\theta), \tilde{Y}(\theta), \theta)) dF(\theta)$$

subject to,

$$\tilde{v}(\theta) \geq v(\theta)$$

incentives

Planning Problem

Introduction

Model

❖ Setup

❖ Planning Problem

❖ Efficiency
Conditions

Main Results

Applications

Conclusions

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Planning Problem

Introduction

Model

❖ Setup

❖ Planning Problem

❖ Efficiency
Conditions

Main Results

Applications

Conclusions

Dual Pareto Problem

$$\max_{\tilde{Y}, \tilde{v}} \int (\tilde{Y}(\theta) - e(\tilde{v}(\theta), \tilde{Y}(\theta), \theta)) dF(\theta)$$

subject to,

$$\tilde{v}(\theta) \geq v(\theta)$$

$$\tilde{v}'(\theta) = -h(\tilde{Y}(\theta))$$

$\tilde{Y}(\theta)$ nonincreasing

Efficiency Conditions

Introduction

Model

❖ Setup

❖ Planning Problem

❖ Efficiency
Conditions

Main Results

Applications

Conclusions

Lagrangian

$$\mathcal{L} = \int \left(\tilde{Y}(\theta) - e(\tilde{v}(\theta), \tilde{Y}(\theta), \theta) \right) dF(\theta) \\ - \int \left(\tilde{v}'(\theta) + h(\tilde{Y}(\theta)) \right) \mu(\theta) d\theta$$

Efficiency Conditions

Introduction

Model

❖ Setup

❖ Planning Problem

❖ Efficiency
Conditions

Main Results

Applications

Conclusions

Lagrangian (integrating by parts)

$$\begin{aligned}\mathcal{L} = & \int (\tilde{Y}(\theta) - e(\tilde{v}(\theta), \tilde{Y}(\theta), \theta)) dF(\theta) - \tilde{v}(\bar{\theta})\mu(\bar{\theta}) + \mu(\underline{\theta})\tilde{v}(\underline{\theta}) \\ & + \int \tilde{v}(\theta)\mu'(\theta)d\theta - \int h(\tilde{Y}(\theta))\mu(\theta) d\theta\end{aligned}$$

Efficiency Conditions

Introduction

Model

❖ Setup
❖ Planning Problem

❖ Efficiency
Conditions

Main Results

Applications

Conclusions

Lagrangian (integrating by parts)

$$\begin{aligned} \mathcal{L} = & \int (\tilde{Y}(\theta) - e(\tilde{v}(\theta), \tilde{Y}(\theta), \theta)) dF(\theta) - \tilde{v}(\bar{\theta})\mu(\bar{\theta}) + \mu(\underline{\theta})\tilde{v}(\underline{\theta}) \\ & + \int \tilde{v}(\theta)\mu'(\theta)d\theta - \int h(\tilde{Y}(\theta))\mu(\theta) d\theta \end{aligned}$$

First-order conditions

$$(1 - e_Y(v(\theta), Y(\theta), \theta)) f(\theta) = \mu(\theta)h'(Y(\theta)) \quad [Y(\theta)]$$

Efficiency Conditions

Introduction

Model

❖ Setup

❖ Planning Problem

❖ Efficiency
Conditions

Main Results

Applications

Conclusions

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First-order conditions

$$\tau(\theta)f(\theta) = \mu(\theta)h'(Y(\theta)) \quad [Y(\theta)]$$

Efficiency Conditions

Introduction

Model

❖ Setup
❖ Planning Problem

❖ Efficiency
Conditions

Main Results

Applications

Conclusions

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First-order conditions

$$\mu(\theta) = \tau(\theta) \frac{f(\theta)}{h'(Y(\theta))} \quad [Y(\theta)]$$

Efficiency Conditions

Introduction

Model

❖ Setup

❖ Planning Problem

❖ Efficiency
Conditions

Main Results

Applications

Conclusions

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First-order conditions

$$\mu(\theta) = \tau(\theta) \frac{f(\theta)}{h'(Y(\theta))} \quad [Y(\theta)]$$

$$\mu'(\theta) \leq e_v(v(\theta), Y(\theta), \theta) f(\theta) \quad [v(\theta)]$$

Efficiency Conditions

Introduction

Model

❖ Setup
❖ Planning Problem

❖ Efficiency Conditions

Main Results

Applications

Conclusions

Lagrangian (integrating by parts)

$$\mathcal{L} = \int (\tilde{Y}(\theta) - e(\tilde{v}(\theta), \tilde{Y}(\theta), \theta)) dF(\theta) - \tilde{v}(\bar{\theta})\mu(\bar{\theta}) + \mu(\underline{\theta})\tilde{v}(\underline{\theta}) \\ + \int \tilde{v}(\theta)\mu'(\theta)d\theta - \int h(\tilde{Y}(\theta))\mu(\theta) d\theta$$

First-order conditions

$$\mu(\theta) = \tau(\theta) \frac{f(\theta)}{h(Y(\theta))} \quad [Y(\theta)]$$

$$\mu'(\theta) \leq e_v(v(\theta), Y(\theta), \theta) f(\theta) \quad [v(\theta)]$$

$$\tau(\theta) \left(\theta \frac{\tau'(\theta)}{\tau(\theta)} + \frac{d \log f(\theta)}{d \log \theta} - \frac{d \log h'(Y(\theta))}{d \log \theta} \right) \leq 1 - \tau(\theta)$$

Efficiency Conditions

Introduction

Model

Main Results

- ❖ Intuition
- ❖ Anything Goes
- ❖ Identification and Test
- ❖ Graphical Test
- ❖ Empirical Strategy
- ❖ Quantifying Inefficiencies

Applications

Conclusions

Proposition. $T(Y)$ is Pareto efficient if and only

$$\tau(\theta) \left(\theta \frac{\tau'(\theta)}{\tau(\theta)} + \frac{d \log f(\theta)}{d \log \theta} - \frac{d \log h'(Y(\theta))}{d \log \theta} \right) \leq 1 - \tau(\theta)$$

$$\tau(\bar{\theta}) \geq 0 \quad \text{and} \quad \tau(\underline{\theta}) \leq 0.$$

Efficiency Conditions

Introduction

Model

Main Results

- ❖ Intuition
- ❖ Anything Goes
- ❖ Identification and Test
- ❖ Graphical Test
- ❖ Empirical Strategy
- ❖ Quantifying Inefficiencies

Applications

Conclusions

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$$\tau(\bar{\theta}) \geq 0 \quad \text{and} \quad \tau(\underline{\theta}) \leq 0.$$

□ note: “zero-tax-at-top” → special case

Efficiency Conditions

Introduction

Model

Main Results

- ❖ Intuition
- ❖ Anything Goes
- ❖ Identification and Test
- ❖ Graphical Test
- ❖ Empirical Strategy
- ❖ Quantifying Inefficiencies

Applications

Conclusions

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$$\tau(\bar{\theta}) \geq 0 \quad \text{and} \quad \tau(\underline{\theta}) \leq 0.$$

□ note: “zero-tax-at-top” → special case

□ more general condition:

$$\frac{\tau(\theta) f(\theta)}{h'(Y(\theta))} + \int_{\theta}^{\bar{\theta}} \frac{1}{u'(c(\tilde{\theta}))} f(\tilde{\theta}) d\tilde{\theta} \quad \text{is nonincreasing}$$

Intuition

Introduction

Model

Main Results

❖ Intuition

❖ Anything Goes

❖ Identification and Test

❖ Graphical Test

❖ Empirical Strategy

❖ Quantifying Inefficiencies

Applications

Conclusions

□ define

$$\hat{T}(Y) \equiv \begin{cases} T(Y(\hat{\theta})) - \varepsilon & Y = Y(\hat{\theta}) \\ T(Y) & Y \neq Y(\hat{\theta}) \end{cases}$$

Proposition. $\hat{T} \succ T$ 

$$\tau(\theta) \left(\theta \frac{\tau'(\theta)}{\tau(\theta)} + 2 \frac{d \log f(\theta)}{d \log \theta} - \frac{d \log h'(Y(\theta))}{d \log \theta} \right) \leq 3(1 - \tau(\theta))$$

is violated at $\hat{\theta}$

Simple Tax Reform

Introduction

Model

Main Results

❖ Intuition

❖ Anything Goes

❖ Identification and Test

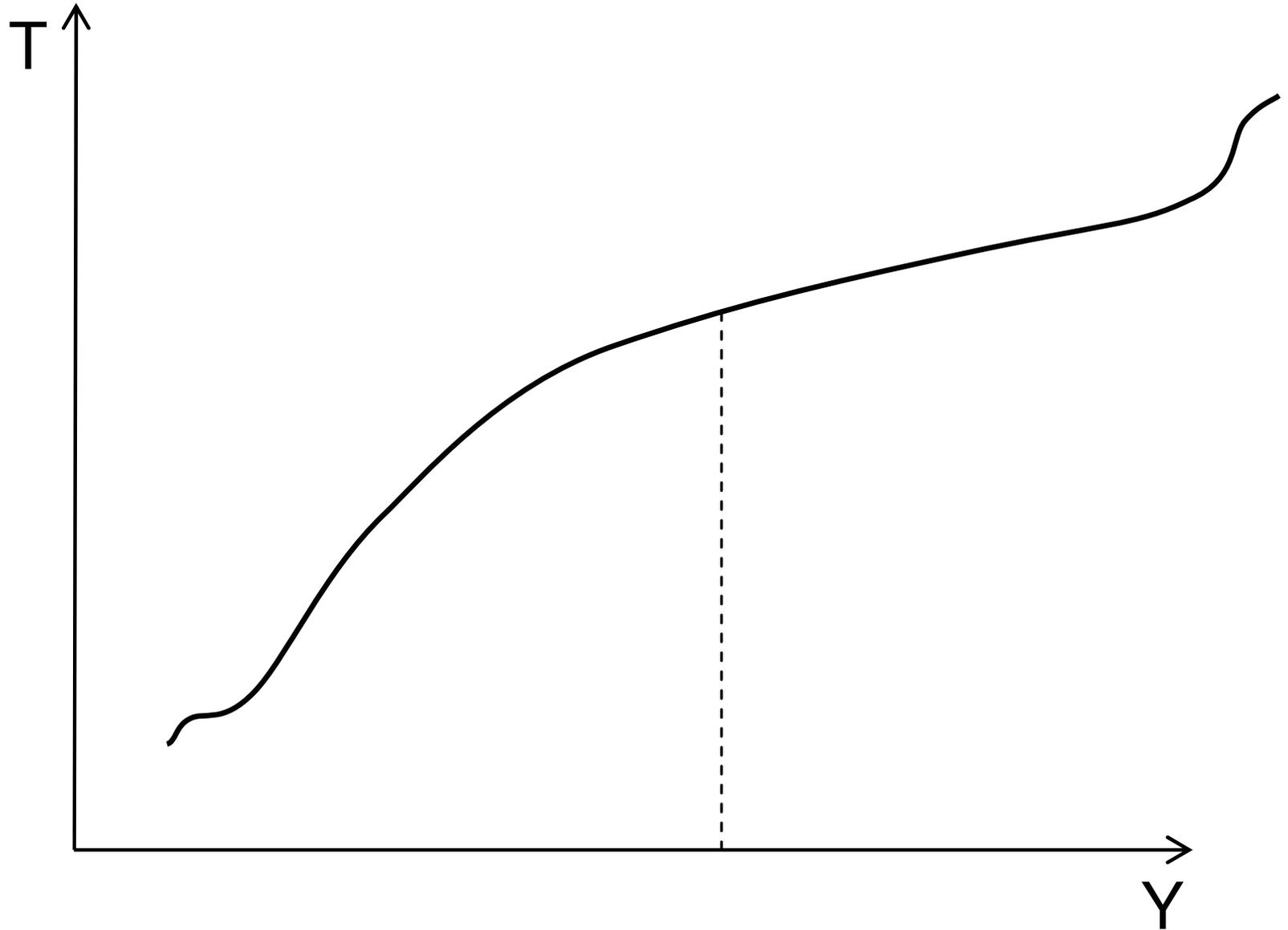
❖ Graphical Test

❖ Empirical Strategy

❖ Quantifying Inefficiencies

Applications

Conclusions



Simple Tax Reform

Introduction

Model

Main Results

❖ Intuition

❖ Anything Goes

❖ Identification and Test

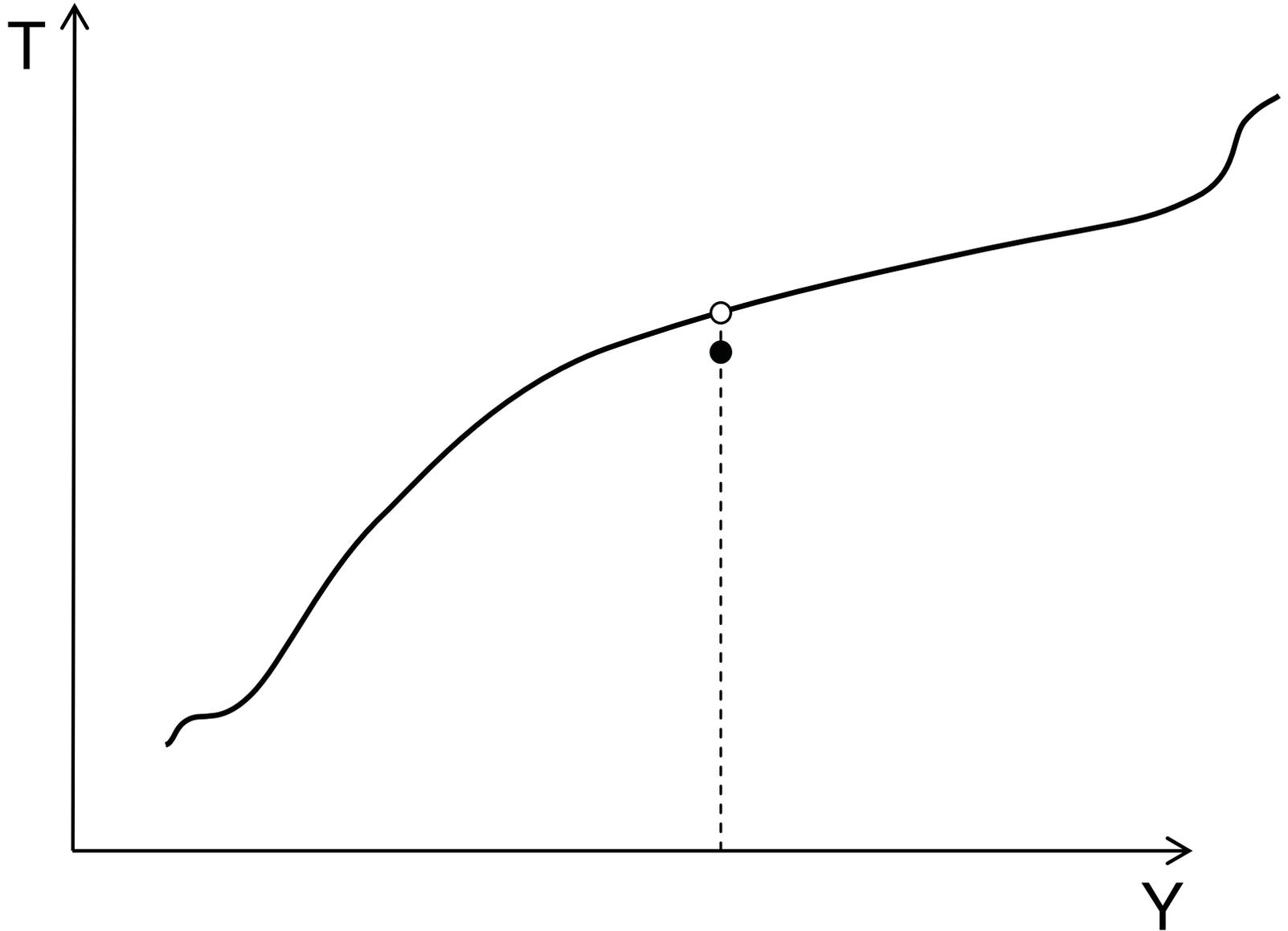
❖ Graphical Test

❖ Empirical Strategy

❖ Quantifying Inefficiencies

Applications

Conclusions



Simple Tax Reform

Introduction

Model

Main Results

❖ Intuition

❖ Anything Goes

❖ Identification and Test

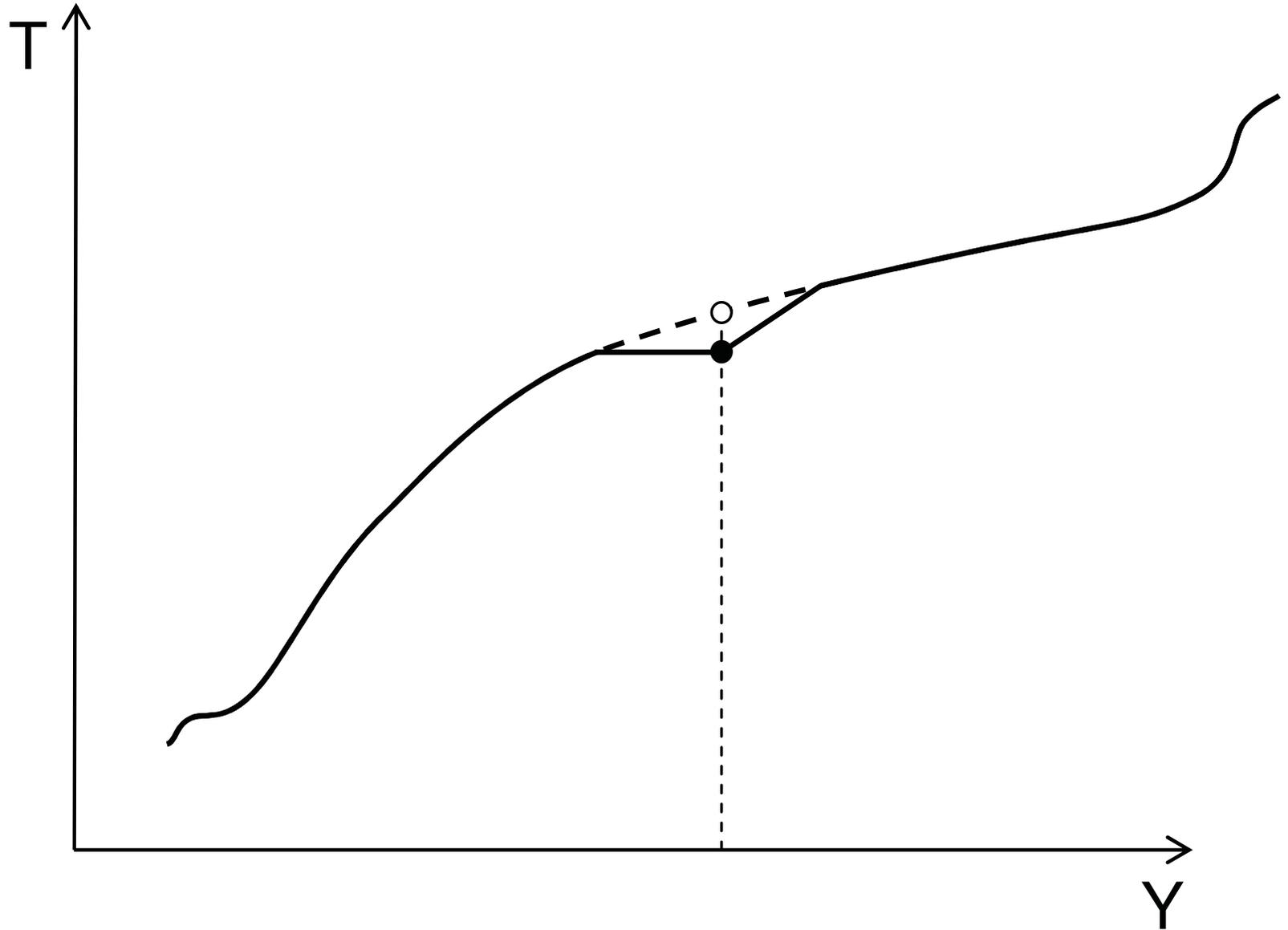
❖ Graphical Test

❖ Empirical Strategy

❖ Quantifying Inefficiencies

Applications

Conclusions



Simple Tax Reform

Introduction

Model

Main Results

❖ Intuition

❖ Anything Goes

❖ Identification and Test

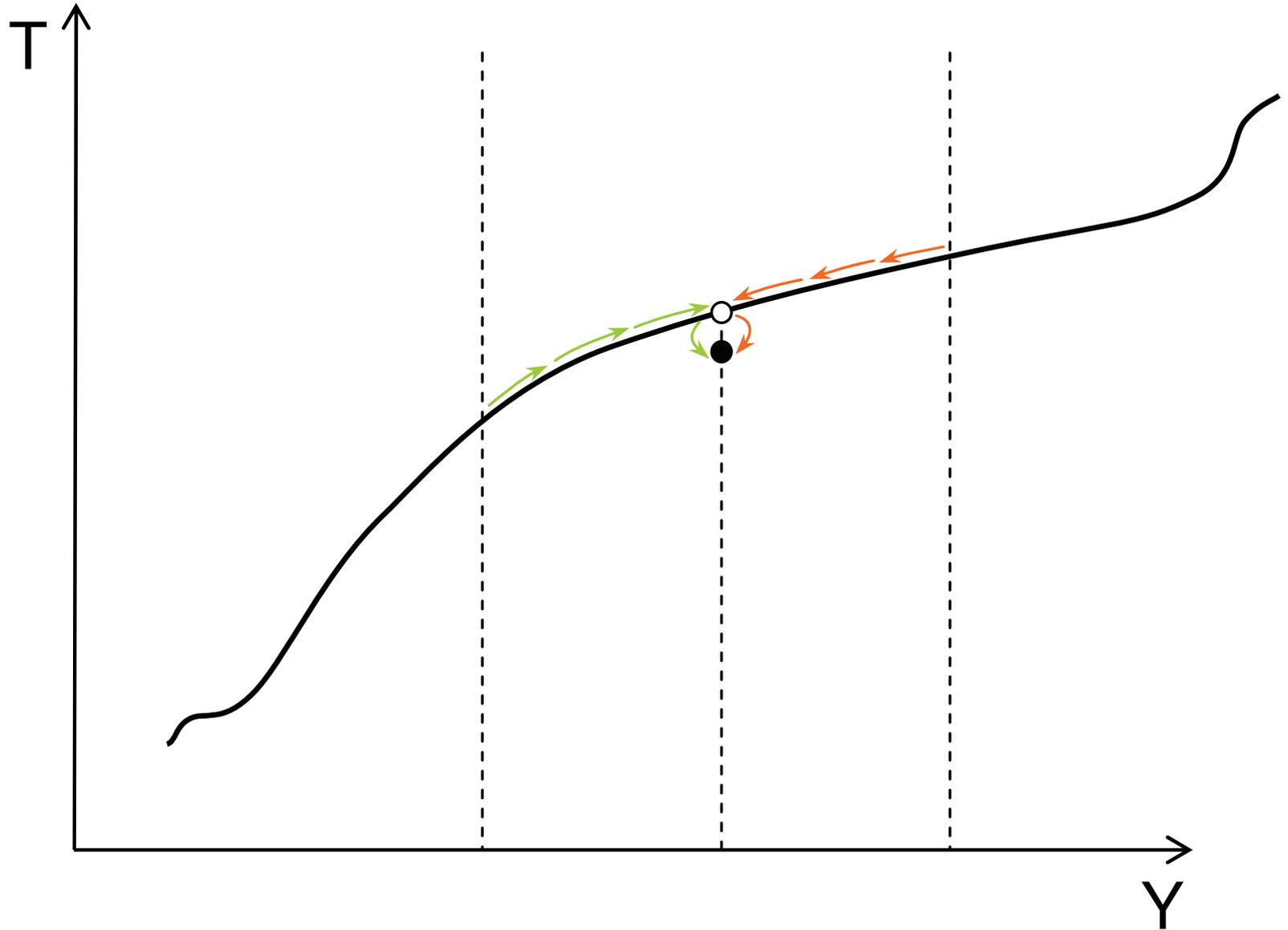
❖ Graphical Test

❖ Empirical Strategy

❖ Quantifying Inefficiencies

Applications

Conclusions



Simple Tax Reform

Introduction

Model

Main Results

❖ Intuition

❖ Anything Goes

❖ Identification and Test

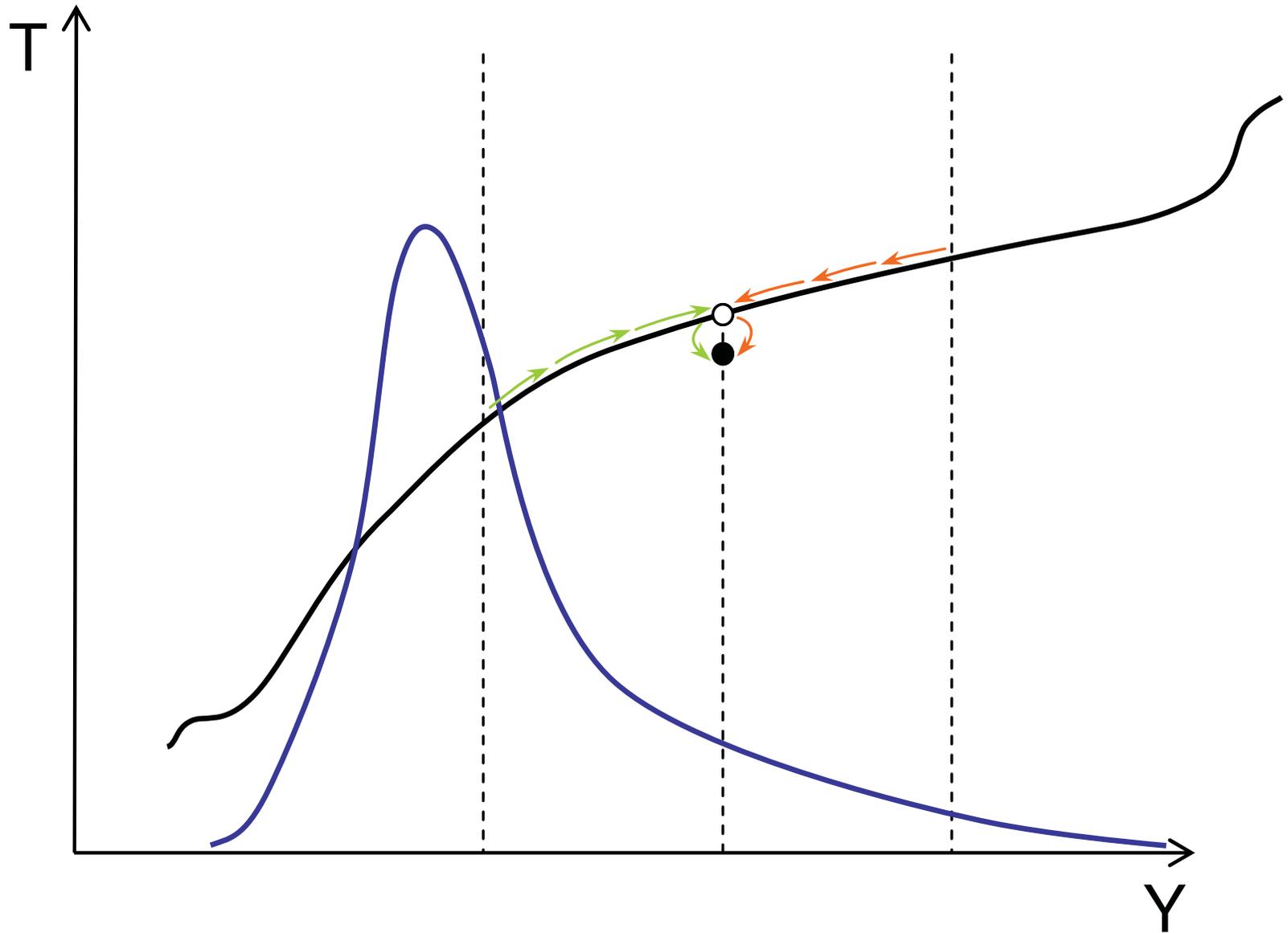
❖ Graphical Test

❖ Empirical Strategy

❖ Quantifying Inefficiencies

Applications

Conclusions



Simple Tax Reform

Introduction

Model

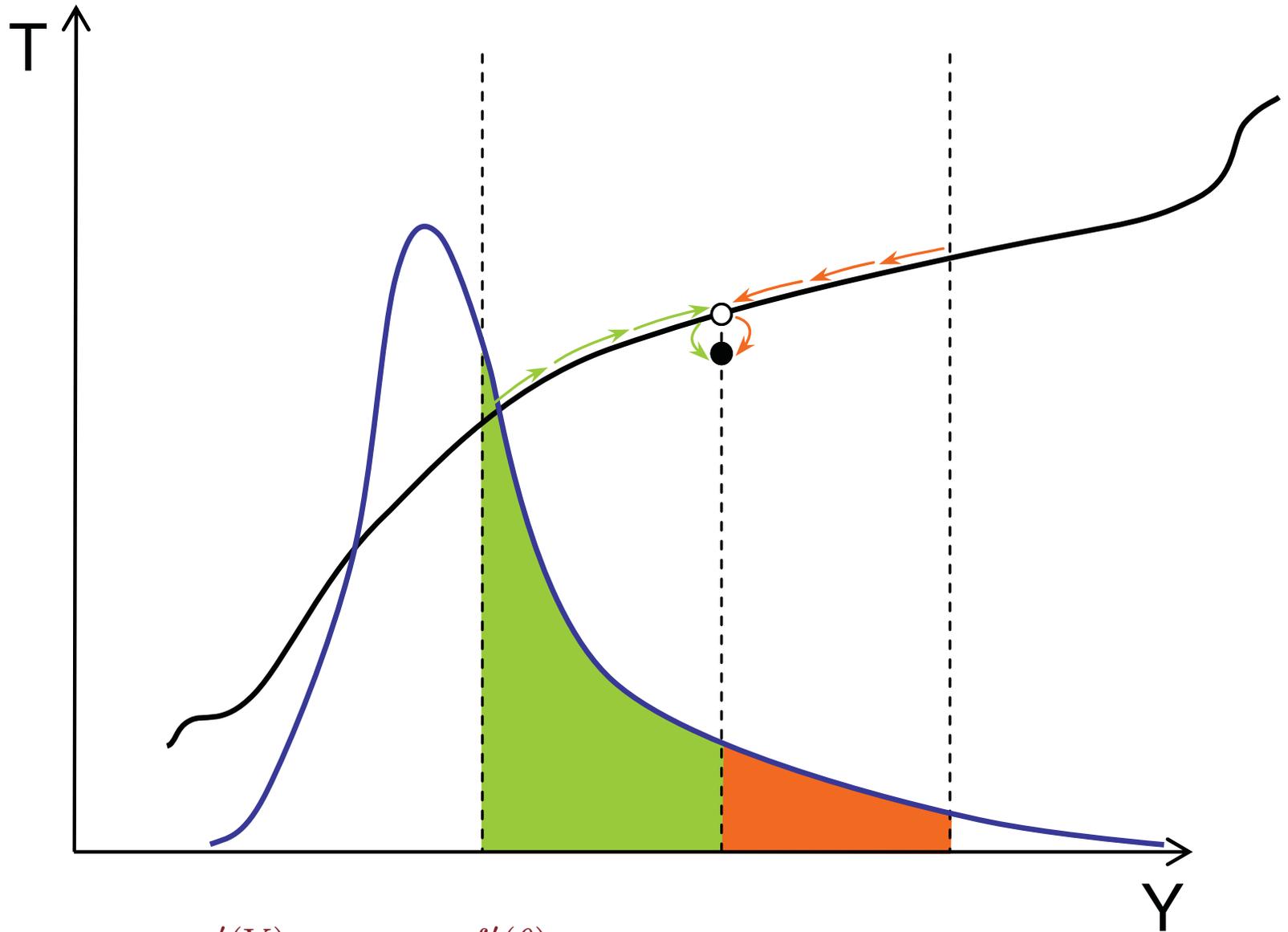
Main Results

❖ Intuition

- ❖ Anything Goes
- ❖ Identification and Test
- ❖ Graphical Test
- ❖ Empirical Strategy
- ❖ Quantifying Inefficiencies

Applications

Conclusions



$\frac{g'(Y)}{g(Y)}$ small ($\frac{f'(\theta)}{f(\theta)}$ large) \rightarrow inefficiency

Laffer

Introduction

Model

Main Results

❖ Intuition

❖ Anything Goes

❖ Identification and Test

❖ Graphical Test

❖ Empirical Strategy

❖ Quantifying Inefficiencies

Applications

Conclusions

❑ lower taxes \rightarrow increase revenue

❑ Pareto improvements \leftrightarrow “Laffer” effect

Proposition. $T_1(Y) \succ T_0(Y) \rightarrow T_1(Y) \leq T_0(Y)$

Anything Goes

Introduction

Model

Main Results

❖ Intuition

❖ Anything Goes

❖ Identification and Test

❖ Graphical Test

❖ Empirical Strategy

❖ Quantifying Inefficiencies

Applications

Conclusions

$$\tau(\theta) \left(\theta \frac{\tau'(\theta)}{\tau(\theta)} + \frac{d \log f(\theta)}{d \log \theta} - \frac{d \log h'(Y(\theta))}{d \log \theta} \right) \leq 1 - \tau(\theta)$$

Proposition. For any $T(Y)$

▷ exists set $\{f(\theta)\}$ → Pareto efficient

▷ exists set $\{f(\theta)\}$ → Pareto inefficient

Anything Goes

Introduction

Model

Main Results

❖ Intuition

❖ Anything Goes

❖ Identification and Test

❖ Graphical Test

❖ Empirical Strategy

❖ Quantifying Inefficiencies

Applications

Conclusions

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Proposition. For any $T(Y)$

▷ exists set $\{f(\theta)\}$ → Pareto efficient

▷ exists set $\{f(\theta)\}$ → Pareto inefficient

□ without empirical knowledge

→ anything goes

Anything Goes

Introduction

Model

Main Results

❖ Intuition

❖ Anything Goes

❖ Identification and Test

❖ Graphical Test

❖ Empirical Strategy

❖ Quantifying Inefficiencies

Applications

Conclusions

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Proposition. For any $T(Y)$

▷ exists set $\{f(\theta)\}$ → Pareto efficient

▷ exists set $\{f(\theta)\}$ → Pareto inefficient

□ without empirical knowledge

→ anything goes

□ need information on $f(\theta)$ to restrict $T(Y)$

Identification and Test

Introduction

Model

Main Results

- ❖ Intuition
- ❖ Anything Goes
- ❖ Identification and Test
- ❖ Graphical Test
- ❖ Empirical Strategy
- ❖ Quantifying Inefficiencies

Applications

Conclusions

□ observe $g(Y)$ identify (Saez, 2001)

$$\theta(Y) = (1 - T'(Y)) \frac{u'(Y - T(Y))}{h'(Y)}$$

$$\rightarrow f(\theta(Y)) = \frac{g(Y)}{\theta'(Y)}$$

Identification and Test

Introduction

Model

Main Results

❖ Intuition

❖ Anything Goes

❖ Identification and Test

❖ Graphical Test

❖ Empirical Strategy

❖ Quantifying Inefficiencies

Applications

Conclusions

□ observe $g(Y)$ identify (Saez, 2001)

$$\theta(Y) = (1 - T'(Y)) \frac{u'(Y - T(Y))}{h(Y)}$$

→ $f(\theta(Y)) = \frac{g(Y)}{\theta'(Y)}$

□ efficiency test...

$$\frac{d \log g(Y)}{d \log Y} \geq a(Y)$$

... for tax schedule in place

Graphical Test

Introduction

Model

Main Results

- ❖ Intuition
- ❖ Anything Goes
- ❖ Identification and Test

❖ Graphical Test

- ❖ Empirical Strategy
- ❖ Quantifying Inefficiencies

Applications

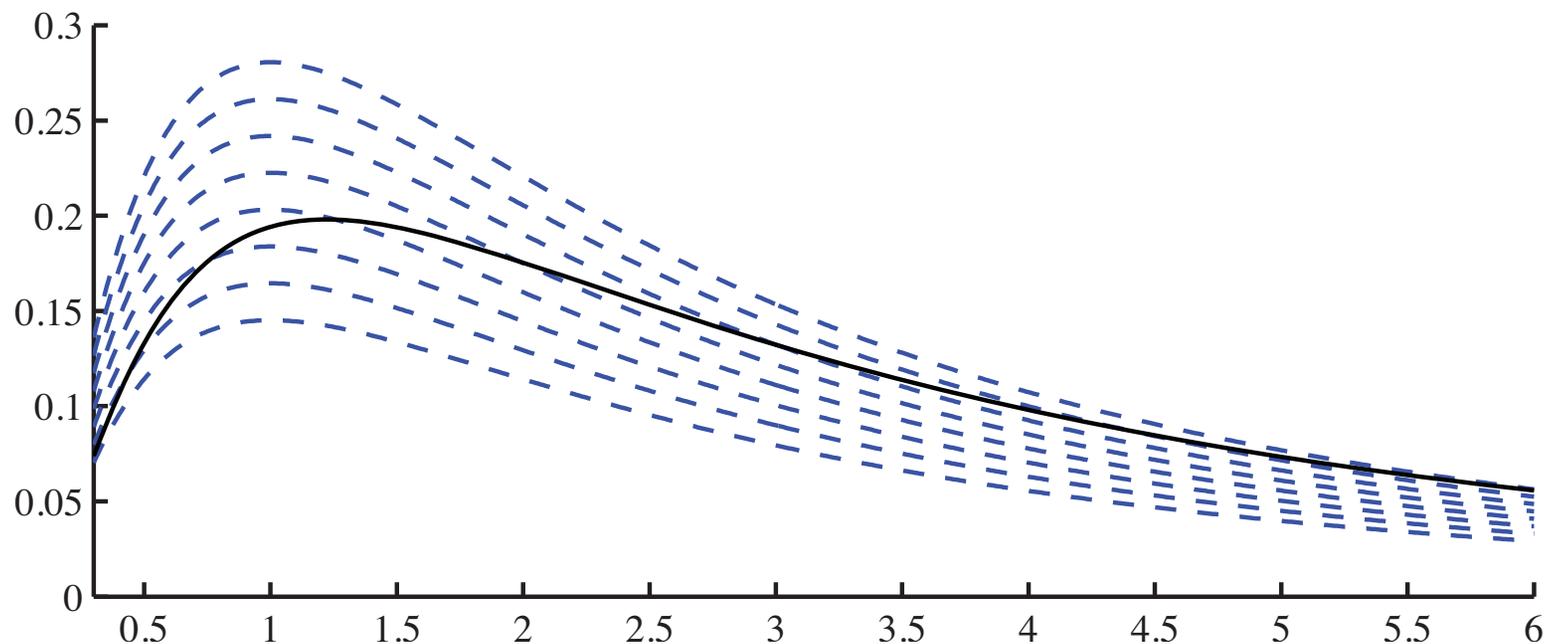
Conclusions

□ define Rawlsian density:

$$\alpha(Y) = \frac{\exp\left(\int_0^Y a(z) dz\right)}{\int_0^\infty \exp\left(\int_0^Y a(z) dz\right)}$$

□ graphical test:

$$\frac{g(Y)}{\alpha(Y)} \quad \text{nondecreasing}$$



Empirical Implementation

Introduction

Model

Main Results

- ❖ Intuition
- ❖ Anything Goes
- ❖ Identification and Test
- ❖ Graphical Test
- ❖ Empirical Strategy
- ❖ Quantifying Inefficiencies

Applications

Conclusions

□ needed

1. current tax function $T(Y)$
2. distribution of income $g(Y)$
3. utility function $U(c, Y, \theta)$

Empirical Implementation

Introduction

Model

Main Results

- ❖ Intuition
- ❖ Anything Goes
- ❖ Identification and Test
- ❖ Graphical Test
- ❖ Empirical Strategy
- ❖ Quantifying Inefficiencies

Applications

Conclusions

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#3 usual deal

Empirical Implementation

Introduction

Model

Main Results

- ❖ Intuition
- ❖ Anything Goes
- ❖ Identification and Test
- ❖ Graphical Test
- ❖ Empirical Strategy
- ❖ Quantifying Inefficiencies

Applications

Conclusions

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- Diamond (1998) and Saez (2001)

Empirical Implementation

Introduction

Model

Main Results

- ❖ Intuition
- ❖ Anything Goes
- ❖ Identification and Test
- ❖ Graphical Test
- ❖ Empirical Strategy
- ❖ Quantifying Inefficiencies

Applications

Conclusions

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#3 usual deal
- Diamond (1998) and Saez (2001)
- some challenges...
 1. econometric: need to estimate $g'(Y)$ and $g(Y)$
 2. conceptual: static model
→ lifetime $T(Y)$ and $g(Y)$ (Fullerton and Rogers)

Output Density

Introduction

Model

Main Results

- ❖ Intuition
- ❖ Anything Goes
- ❖ Identification and Test
- ❖ Graphical Test
- ❖ Empirical Strategy
- ❖ Quantifying Inefficiencies

Applications

Conclusions

- ❑ IRS's SOI Public Use Files for Individual tax returns
 - ▷ lifetime $g(Y)$?
 - ▷ lifetime $T(Y)$ schedule?
- ❑ $Y^i = \frac{1}{n} \sum Y_t^i$
- ❑ smooth density estimate
assumed $T(Y) = .30 \times Y$

- ❖ Intuition
- ❖ Anything Goes
- ❖ Identification and Test
- ❖ Graphical Test
- ❖ Empirical Strategy
- ❖ Quantifying Inefficiencies

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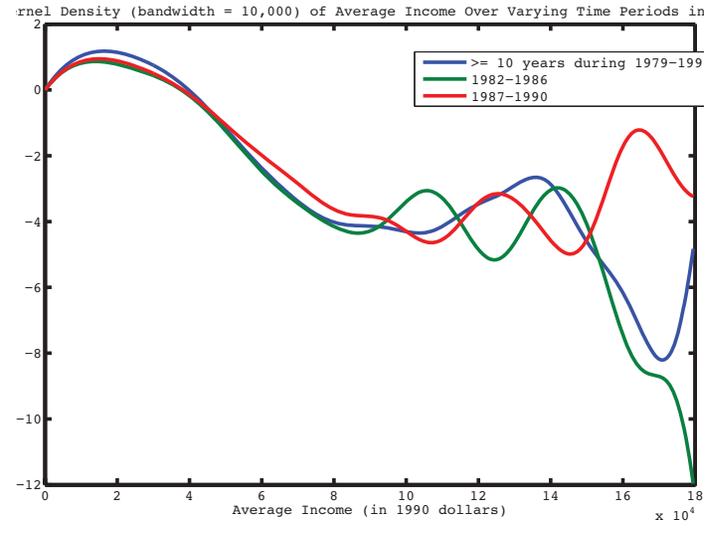
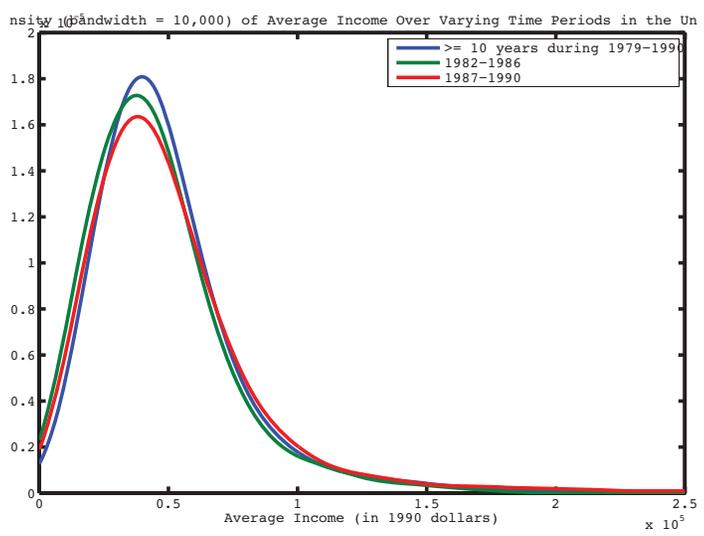


Figure 1: Density of income

Figure 2: Implied elasticity

$g(Y)$

$Yg'(Y)$

Output Density

Introduction

Model

Main Results

- ❖ Intuition
- ❖ Anything Goes
- ❖ Identification and Test
- ❖ Graphical Test
- ❖ Empirical Strategy
- ❖ Quantifying Inefficiencies

Applications

Conclusions

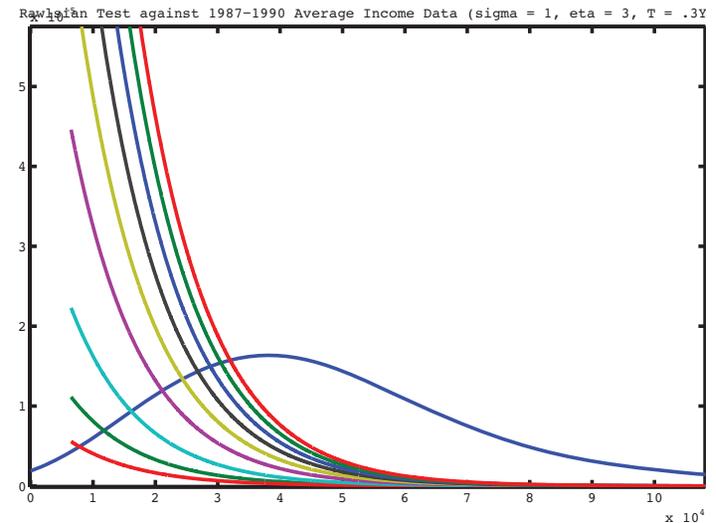
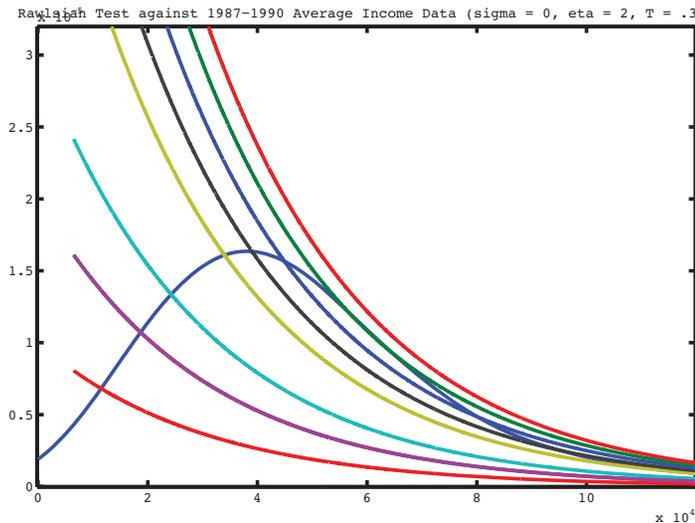
□ IRS's SOI Public Use Files for Individual tax returns

▷ lifetime $g(Y)$?

▷ lifetime $T(Y)$ schedule?

□
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Quantifying Inefficiencies

Introduction

Model

Main Results

- ❖ Intuition
- ❖ Anything Goes
- ❖ Identification and Test
- ❖ Graphical Test
- ❖ Empirical Strategy
- ❖ Quantifying Inefficiencies

Applications

Conclusions

□ efficiency test → qualitative

□ quantitative...

$$\Delta \equiv \int (\tilde{Y}^*(\theta) - \tilde{c}^*(\theta)) dF(\theta) - \int (Y(\theta) - c(\theta)) dF(\theta)$$

□ does not count welfare improvements

$$\tilde{v}(\theta) > v(\theta)$$

Top Tax Rate

Introduction

Model

Main Results

Applications

❖ Top Tax Rate

❖ Flat Tax

❖ Progressivity

❖ Heterogeneity

Conclusions

□ $u(c) = c^{1-\sigma}/(1-\sigma)$ and $h(Y) = \alpha Y^\eta$

□ suppose top tax rate

$$\bar{\tau} \equiv \lim_{\theta \rightarrow 0} \tau(\theta) = \lim_{Y \rightarrow \infty} T'(Y)$$

exists

Top Tax Rate

Introduction

Model

Main Results

Applications

❖ Top Tax Rate

❖ Flat Tax

❖ Progressivity

❖ Heterogeneity

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$$\bar{\tau} \leq \frac{\sigma + \eta - 1}{\varphi + \eta - 2}.$$

where $\varphi = -\lim_{T \rightarrow \infty} d \log g(Y) / d \log Y$.

Top Tax Rate

Introduction

Model

Main Results

Applications

❖ Top Tax Rate

❖ Flat Tax

❖ Progressivity

❖ Heterogeneity

Conclusions

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□ Saez (2001): $\varphi = 3$

Top Tax Rate

Introduction

Model

Main Results

Applications

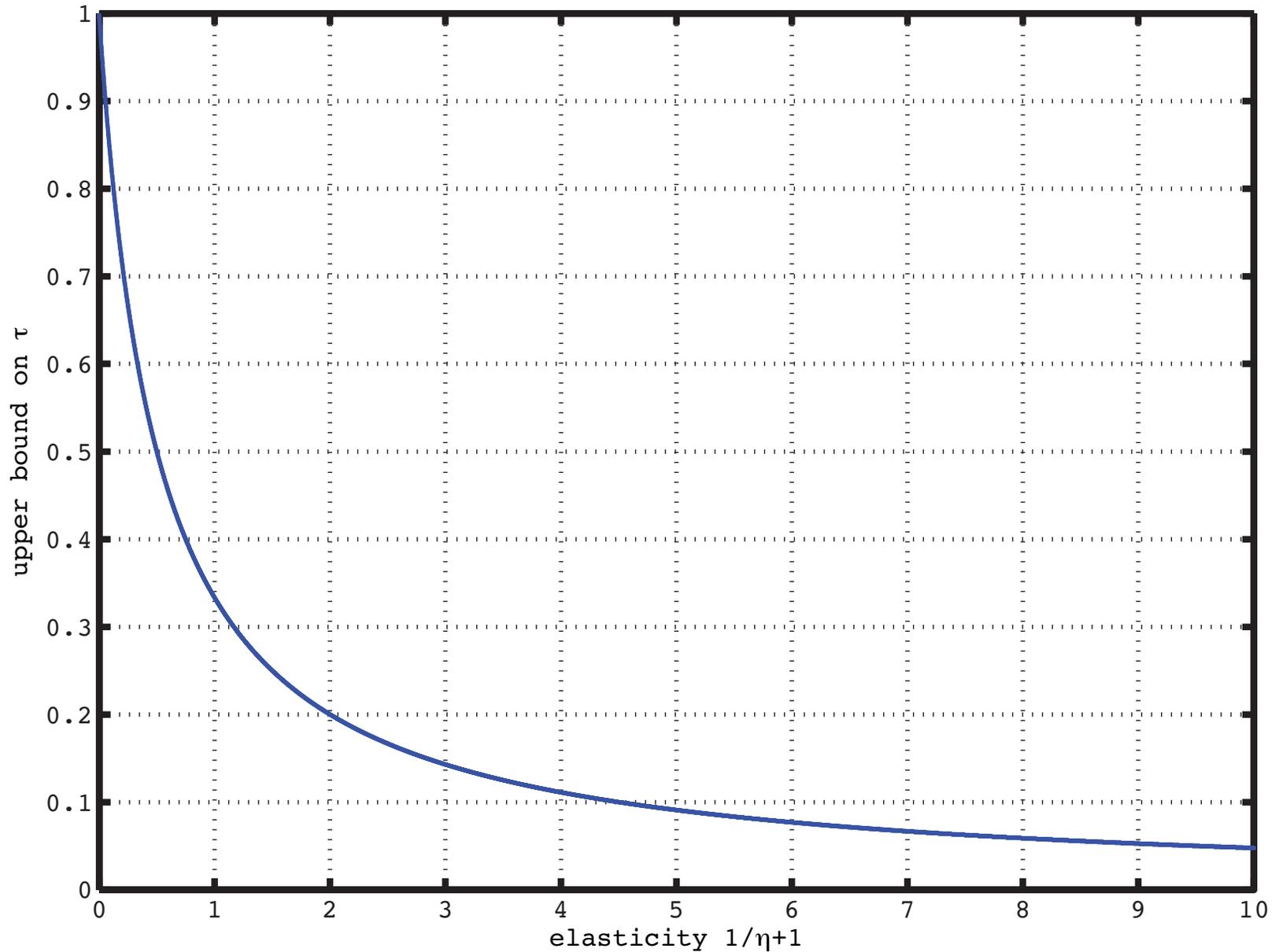
❖ Top Tax Rate

❖ Flat Tax

❖ Progressivity

❖ Heterogeneity

Conclusions



Flat Tax

Introduction

Model

Main Results

Applications

❖ Top Tax Rate

❖ Flat Tax

❖ Progressivity

❖ Heterogeneity

Conclusions

□ linear tax → necessary condition

$$\bar{\tau} \leq \frac{\sigma + \eta - 1}{-\frac{d \log g(Y)}{d \log Y} + \eta - 2}$$

□ linear tax → sufficient condition

$$\bar{\tau} \leq \frac{\eta - 1}{-\frac{d \log g(Y)}{d \log Y} + \eta - 1}$$

Progressivity

Introduction

Model

Main Results

Applications

❖ Top Tax Rate

❖ Flat Tax

❖ **Progressivity**

❖ Heterogeneity

Conclusions

□ Quasi-linear $u(c) = c$

□ result: can always increase progressivity

Heterogeneity

Introduction

Model

Main Results

Applications

❖ Top Tax Rate

❖ Flat Tax

❖ Progressivity

❖ Heterogeneity

Conclusions

□ groups = $1, \dots, N$

$$f^i(\theta) \quad \text{and} \quad U^i(c, Y, \theta)$$

□ unobservable i
single $T(Y)$

→ average efficiency condition

□ observable i
multiple $T^i(Y)$

→ N efficiency conditions

□ observation:

▷ $T^i(Y) = T(Y)$ may be Pareto efficient

▷ never optimal for Utilitarian

Conclusions

Introduction

Model

Main Results

Applications

Conclusions

❖ Conclusions

- Pareto efficiency → simple condition
- generalizes zero-tax-at-the-top result
- Pareto inefficient → Laffer effects
- flat taxes may be optimal...
- ...more progressivity always efficient

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