# Five thoughts in place of a sweeping conclusion

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 Poor lack crucial pieces of information and believe things that are not true.

• The poor bear responsibility for far too much of their lives

- There are good reasons why some markets are missing for the poor or work badly
- Corollary: Often it makes sense to give things away.

 Poor countries are not doomed to failure because they are poor or because of some unfortunate history: Like everywhere else, bad ideas play an important role in keeping them poor

• Low expectations can be self-fulfilling prophecy.

## Thank you!

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